

FISCAL YEAR 2025 SALES REVIEW FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2024



# Rhode Island Lottery Fiscal Year 2025 Sales Review

For the Three Months Ended September 30, 2024

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# Rhode Island Lottery Financial Update Game Summary and Highlights For the Three Months Ended September 30, 2024

#### **Instant Games:**

Instant Games, which include Instant Tickets and eInstants, have combined sales for the period of July 1<sup>st</sup> through September 30<sup>th</sup> of \$33,441,053, an increase of 7.5% for fiscal year 2025 as compared to the same period in fiscal year 2024. Weekly sales averaged \$2,544,5428. Instant Tickets can be purchased at retailers, while eInstant games are played online and can be purchased using a computer, smartphone, or other mobile device. Some instant ticket games offer second chance drawings and bonus prizes.

#### Keno:

For the three months ended September 30, 2024, Keno and iKeno sales averaged \$1,729,992 per week. Total sales for this period were \$22,737,039, a decrease of 0.1% over the same period for fiscal year 2024. Keno Plus, a multiplier feature for Keno winnings, represents 32.5% of total Keno sales for this period. New games are drawn every 4 minutes Monday through Saturday 5:00 a.m. to 12:44 a.m. and Sunday 7:00 a.m. to 12:44 a.m. Keno is available at all Lottery retailers and most Keno retailers are equipped with a monitor that displays a new game every 4 minutes. Players can also watch games on the Lottery's website with Keno On the Go or check tickets using the Lottery mobile app. iKeno games can be played online using a computer, smartphone, or other mobile device. For an additional chance to win, Keno Overtime offers players an extra chance of winning higher prizes up to \$500,000. At the end of each Keno draw, the remaining 60 numbers will start to disappear from the screen until just 10 numbers remain. Keno Overtime represents 5.7% of total Keno sales for this period.

#### **Daily Numbers Game:**

Sales for the Numbers Game for this period of fiscal year 2025 averaged \$404,786 per week. Total sales for the period were \$5,320,050, a decrease of 6.6% over fiscal year 2024. Players can wager on 2, 3, or 4 digits. Wagers on 3 and 4 digits can be played in exact or any order. Players can select their own numbers or utilize the computer "quick pick." The Daily Numbers drawing is held twice a day, a midday draw and an evening draw. Midday drawings take place daily at 1:30 p.m. and are not televised but can be viewed on the Rhode Island Lottery's YouTube channel. Televised evening drawings are shown nightly at 7:29 p.m. When playing the Daily Numbers game, players have the opportunity to participate in the Instant Match game which gives the player an immediate chance to win up to \$500, with no dependence on the player's outcome on the Daily Numbers drawing. Instant Match sales equal 1.5% of Daily Number draw sales for the period of July 1st through September 30th.

#### Bingo:

Bingo, a monitor game offering, is played on a traditional Bingo style board, where players must make 1 of 8 patterns to win a prize. Drawings are held every eight minutes, and players can watch the drawings on a monitor if available at the retailer location or on the Lottery's website with Bingo On the Go. Sales for Bingo for the three months ended September 30, 2024 averaged \$57,799 per week and totaled \$759,649 an increase of 37.0% over the same period for fiscal year 2024.

#### Powerball®:

Powerball® is a Multi-State Lottery Association game offered in forty-five states (including Rhode Island), plus the District of Columbia, Puerto Rico, and U.S. Virgin Islands. For \$2, players select "5 out of 69" numbers and a Powerball® "1 out of 26." Players can select their own numbers or utilize a computer "quick pick." Televised drawings are shown on Monday, Wednesday and Saturday at 10:59 p.m. For an additional \$1, players can choose the PowerPlay® option to increase their non-jackpot prizes. Powerball® sales through September 30, 2024, averaged \$343,947 per week. Total sales for this period were \$4,520,447, a decrease of 59.5% compared to sales for fiscal year 2024.

#### Mega Millions®:

MUSL participates as a member (or party) lottery of the Mega Millions® Product Group (a group of lotteries participating under an agreement between the Mega Millions® lotteries and MUSL to offer the Mega Millions® game within their State jurisdictions). Mega Millions® is offered in forty-five states, plus the District of Columbia, and the U.S. Virgin Islands. The Rhode Island Lottery participates as a member of MUSL, in the sale of tickets, payment of prizes, and associated activities related to the Mega Millions® lottery game. Players select "5 out of 70" numbers and a Mega Ball "1 out of 25." Players can select their own numbers or utilize a computer "quick pick." Drawings are held on Tuesdays and Fridays at 11:00 p.m. Megaplier<sup>®</sup>, which is a multiplier option for Mega Millions<sup>®</sup> winnings, allows players who choose this option on their Mega Millions® ticket to have the chance to increase their winnings by up to 5 times. The multiplier does not apply to a jackpot win. Mega Millions® sales for the period of July 1st through September 30th averaged \$318,526 per week. Total sales for this period were \$4,186,339. Sales for this period decreased 46.5% compared to the same period for fiscal year 2024.

#### Lucky for Life®:

Lucky for Life® is offered in twenty-three lotteries through the lottery's participation in the Multi-State Lottery Association. Players select "5 out of 48" numbers and a Lucky Ball "1 out of 18" and have a chance to win the top prize of \$1,000 a day for life or the second prize of \$25,000 a year for life. On July 19, 2021, Lucky for Life® changed from two (2) drawings per week to a daily drawing. Sales for the period of July 1st through September 30th were \$2,076,328, averaging \$157,981 per week. Sales for this period increased 6.9% compared to the same period for fiscal year 2024. Drawings are nightly at 10:30 p.m. and can be viewed on the Lottery's website.

#### Wild Money:

Wild Money is a traditional jackpot game sold only in Rhode Island with a starting jackpot of \$20,000 that continues to grow until a player matches 5 numbers selected out of a field of 38. Televised drawings are shown nightly at 7:29 p.m. For the three months ended September 30<sup>th</sup> for fiscal year 2025, Wild Money sales averaged \$168,692 per week. Total sales for this period were \$2,217,091, an increase of 32.2% compared to the same period for fiscal year 2024. Similar to Powerball® and Mega Millions®, sales are jackpot driven.

#### **Video Lottery:**

As of September 30, 2024, average net terminal income per VLT per day was \$272. Net terminal income for this period averaged \$9,597,544 per week and totaled \$126,139,149, a decrease of 5.4% over fiscal year 2024. Net terminal income by facility for this period totaled \$94,234,640 for Bally's Twin River Lincoln and \$31,904,509 for Bally's Tiverton.

#### **Table Games:**

As of September 30, 2024, Bally's Twin River Lincoln offered 91 traditional tables, 23 poker tables and 27 stadium gaming (hybrid) tables. Bally's Tiverton Casino has 32 traditional tables and 19 stadium gaming (hybrid) tables. As of September 30, 2024, cumulative table games win averaged \$2,527,305 per week and totaled \$33,216,007. Of the Table Games Win total, Bally's Twin River Lincoln generated \$27,192,880 and Bally's Tiverton Casino generated \$6,023,127. The State of RI's 15.5% share was \$5,148,481 before operating and administrative expenses. Table games win for this period decreased 1.3% over the same period for fiscal year 2024.

#### **Sports Book:**

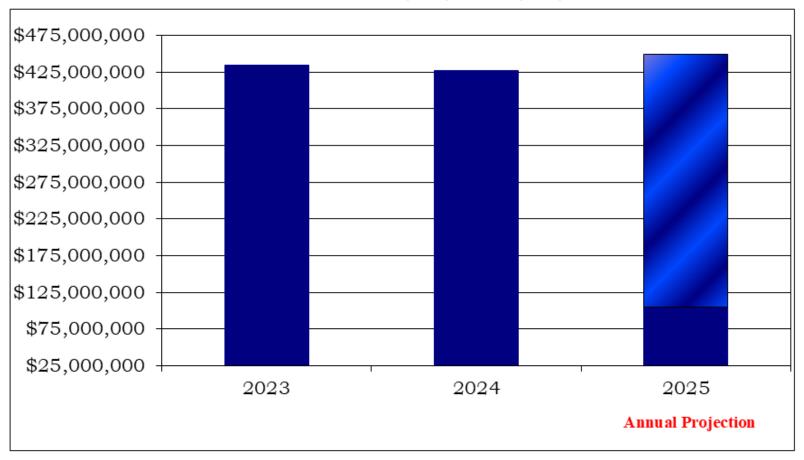
As of September 30, 2024, sports book revenue, before operating and allocable expenses totaled \$9,859,924. Sports Book Revenue by facility for this period totaled \$1,036,492 for Bally's Twin River Lincoln, \$534,178 for Bally's Tiverton, and \$8,289,254 for Online (Mobile). Sports Book Revenue for this period increased 46.4% over the same period for fiscal year 2024.

#### iGaming:

iGaming operations commenced on March 1, 2024. iGaming offers players who are twenty-one (21) years or older, the ability to play online slot machines (iSlots) and online live table games (iTables) via the use of the internet through either their computer or mobile device. As of September 30, 2024, 218 online slot games, and 6 live tables games were offered. Live table games consisted of Blackjack, Roulette, and Speed Baccarat. As of September 30, 2024, iGaming net gaming revenue, wagers minus prizes, before operating and allocable expenses totaled \$8,733,346. iGaming net gaming revenue by game for this period totaled \$6,388,766 for iSlots and \$2,344,580 for iTables.

# Payments to the State's General Fund

Fiscal Years 2023 – 2025



FY 2025 transfers include the amount for September 2024 as estimated and transferred to the general fund. Final September 2024 transfer balance to be determined upon completion of September 2024 financial statements due by October 29, 2024.

# Payments to the State's General Fund

Fiscal Years 2023 - 2025

2023 434,666,769

2024 426,419,555

2025 \* 449,400,000

Total \$1,310,486,324

<sup>\*</sup> Per May 2024 Revenue Estimating Conference

## Rhode Island Lottery Sales by Product

July - September Fiscal Years 2024 vs. 2025

	Powerball®			Millions®	Wil	d Money	Keno			
	<u>2024</u>	2025	2024	2025	2024	2025	2024	2025		
July	\$ 5,056,202	\$ 1,467,498	\$ 3,002,814	\$ 1,028,274	\$ 595,686	\$ 890,588	\$ 7,580,439	\$ 7,474,759		
August	2,163,718	1,449,193	3,834,785	1,681,723	539,599	807,452	7,742,031	7,837,109		
September_	3,931,169	1,603,756	988,442	1,476,342	541,837	519,051	7,440,277	7,425,171		
	\$ 11,151,089	\$ 4,520,447	\$ 7,826,041	\$ 4,186,339	\$ 1,677,122	\$ 2,217,091	\$22,762,747	\$ 22,737,039		
	The N	lumbers	Lucky	for Life®	In	stants	Bin	go		
	2024	<u>2025</u>	<u>2024</u>	2025	2024	2025	<u>2024</u>	<u>2025</u>		
July	\$ 1.914.493	\$ 1,777,538	\$ 665,636	\$ 648.784	\$ 10.660.186	\$ 11,217,692	\$ 186.767	\$ 261.379		

647,828

779,716

\$ 2,076,328

10,360,782

10,079,826

31,100,794

\$

11,340,929

10,882,432

33,441,053

\$

187,274

180,475

554,516

\$

\$

257,235

241,035

759,649

1,913,143

1,866,844

\$ 5,694,480

August September 1,792,890

1,749,622

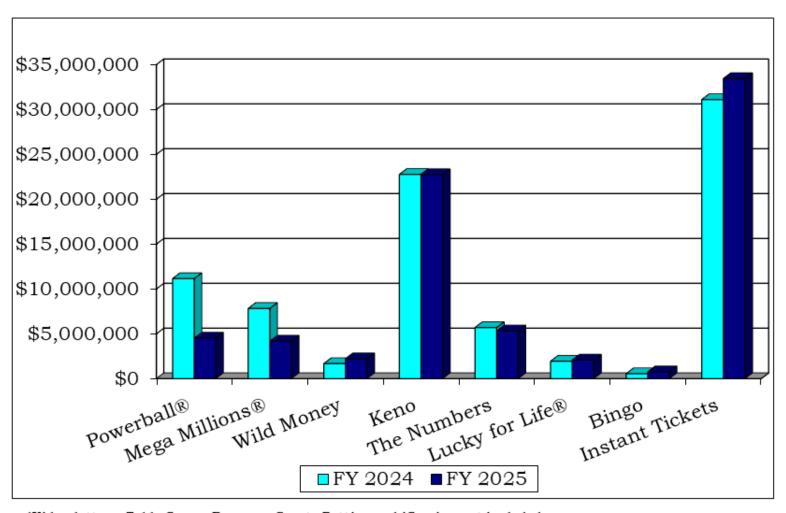
\$ 5,320,050

656,860

619,334

\$ 1,941,830

# Rhode Island Lottery Product Sales\* July – September Fiscal Years 2024 vs. 2025



<sup>\*</sup>Video lottery, Table Games Revenue, Sports Betting and iGaming not included.















# Fiscal Years 2023 - 2025 Traditional Lottery Product Sales

	2023	2024	2025				
July August September	\$ 21,039,491 16,035,001 16,624,123	\$ 21,895,017 19,468,887 18,027,452	\$ 17,030,374 17,720,015 17,010,919				
	\$ 53,698,615	\$ 59,391,356	\$ 51,761,308				





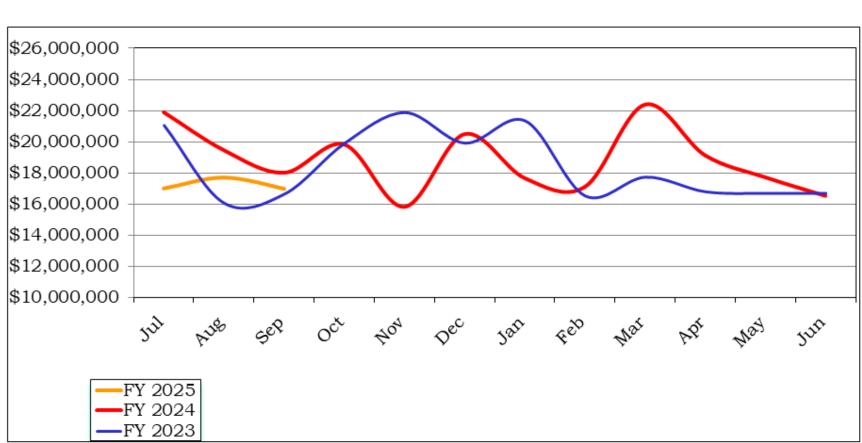








# Fiscal Years 2023 – 2025 Traditional Lottery Product Sales



#### Rhode Island Lottery - Online Jackpots FY 2023 - Present







### Powerball<sup>®</sup>

## Mega Millions®

#### Wild Money

						_						•	
Fiscal Year	Date	Am	ount (Millions)	_	Fiscal Year	Date	An	nount (Millions)	_	Fiscal Year	Date		Amount
2023	08/03/22	\$	206.9	_	2023	07/29/22	\$	1.28	Billion	2023	10/08/22	\$	763,383
2023	11/07/22	\$	2.04	Billion	2023	10/14/22	\$	494.0		2023	12/11/22	\$	473,654
2023	02/06/23	\$	754.6		2023	01/13/23	\$	1.35	Billion	2023	01/13/23	\$	172,167
2023	03/04/23	\$	162.6		2023	04/13/23	\$	476.0		2023	03/01/23	\$	283,487
2023	04/19/23	\$	252.6		2024	08/08/23	\$	1.58	Billion	2023	04/09/23	\$	209,435
2024	07/19/23	\$	1.08	Billion	2024	10/06/23	\$	360.0		2023	06/22/23	\$	318,564
2024	10/11/23	\$	1.76	Billion	2024	12/08/23	\$	395.0		2024	08/04/23	\$	240,874
2024	01/01/24	\$	842.4		2024	03/26/24	\$	1.13	Billion	2024	09/15/23	\$	220,676
2024	04/06/24	\$	1.32	Billion	2024	06/04/24	\$	560.0		2024	11/18/23	\$	285,376
2024	05/06/24	\$	214.9		2025	09/10/24	\$	800.0		2024	12/23/23	\$	169,792
2024	06/10/24	\$	222.6							2024	02/27/24	\$	376,754
2025	07/03/24	\$	139.3							2024	04/18/24	\$	274,015
2025	08/12/24	\$	213.80							2024	05/13/24	\$	127,030
										2025	07/12/24	\$	501,684
										2025	09/04/24	\$	355,623



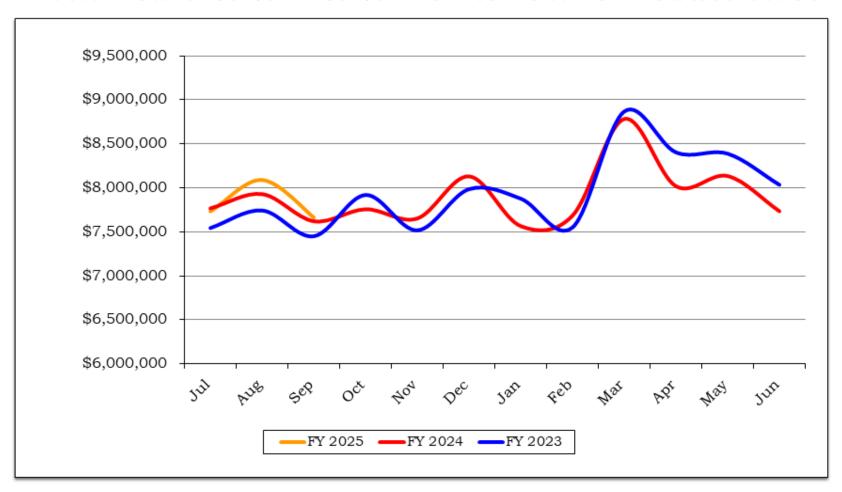
## Fiscal Years 2023 - 2025 Monitor Game Product Sales

	2023	2024	2025
July August September	\$ 7,544,696 7,744,079 7,452,072	\$ 7,767,206 7,929,305 7,620,752	\$ 7,736,138 8,094,344 7,666,206
	\$ 22,740,847	\$ 23,317,263	\$ 23,496,688





### Fiscal Years 2023 – 2025 Monitor Game Product Sales





#### $\operatorname{July}$ - September

#### Fiscal Years 2023 - 2025

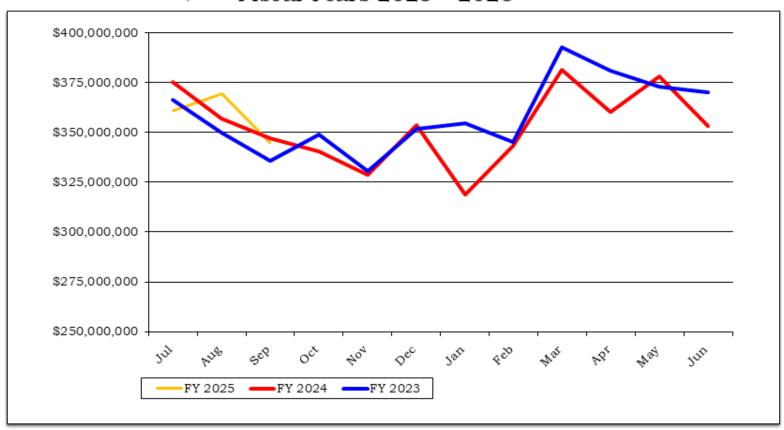
#### Video Lottery Cash In & Ticket In, Cash Out & Net Terminal Income

	2023						2024						2025				
	C	Cash In &			Net Terminal		Cash In &			N	et Terminal		Cash In &			Net	t Terminal
	1	Ticket In		Cash Out	Income		Ticket In		Cash Out		Income		Ticket In		Cash Out		Income
July	\$	366,417,824	\$	320,640,514	\$ 45,777,310	\$	375,325,372	\$	329,756,822	\$	45,568,550	\$	360,798,013	\$	318,325,112	\$	42,472,901
August		349,885,755		305,167,264	44,718,491		357,059,929		312,409,450		44,650,479		369,519,675		325,785,148		43,734,527
September		335,550,929		293,255,034	42,295,895		347,105,426		303,953,385		43,152,041		345,168,363		305,236,642		39,931,721
	\$ 1,	051,854,508	\$	919,062,812	\$132,791,696	\$ 1	1,079,490,727	\$	946,119,657	\$	133,371,070	\$ 1	,075,486,051	\$	949,346,902	\$ 1	26,139,149



# Rhode Island Video Lottery

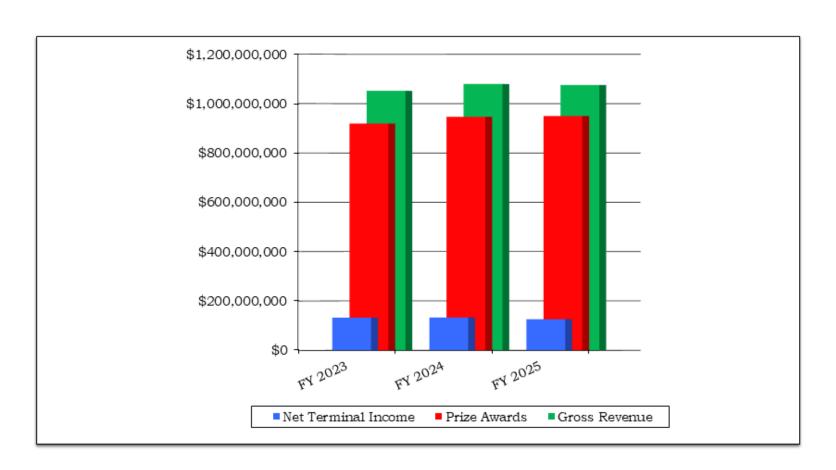
Gross Revenue Fiscal Years 2023 – 2025





## Rhode Island Video Lottery

Gross Revenue, Prize Awards & Net Terminal Income July – September Fiscal Years 2023 – 2025





#### Fiscal Years 2023 - 2025

#### Table Games Win\*

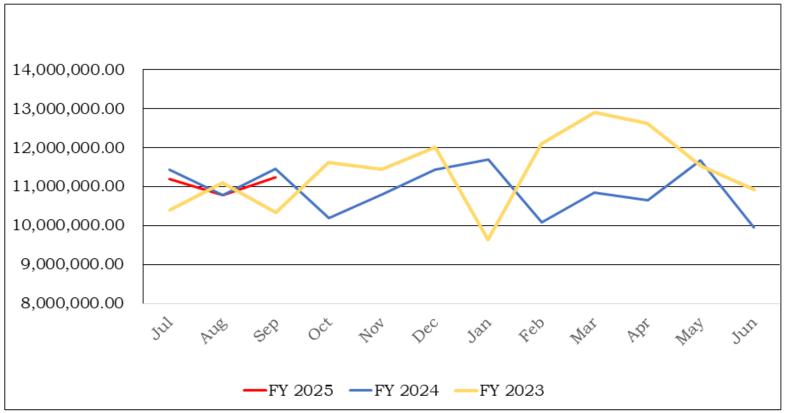
	2023	2024	2025
July	\$ 10,395,359	\$ 11,435,673	\$ 11,195,232
August	11,091,238	10,775,123	10,783,646
September	10,338,496	11,455,938	11,237,129
	\$ 31,825,093	\$ 33,666,734	\$ 33,216,007

<sup>\*</sup>Before commissions, operating and administrative expenses.



## Rhode Island Lottery

Table Games Win\*
July - September
Fiscal Years 2023 - 2025

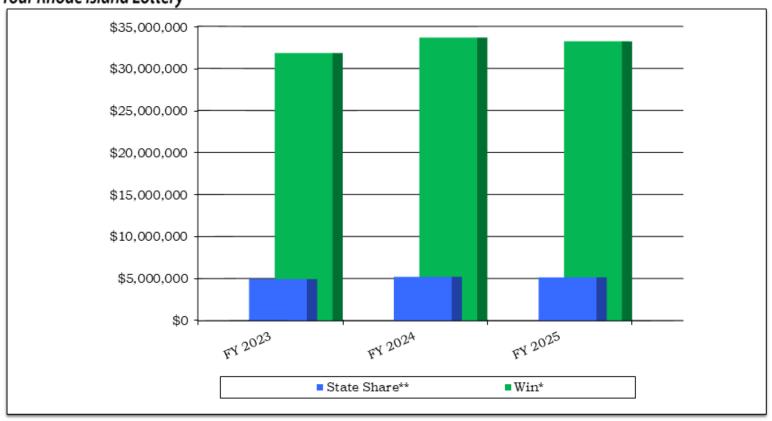


<sup>\*</sup>Before commissions, operating and administrative expenses.



# Rhode Island Lottery Table Games Cumulative Win\* and State Share\*\*

Cumulative Win\* and State Share\*\* July - September Fiscal Years 2023 – 2025



<sup>\*</sup>Before commissions, operating and administrative expenses.

<sup>\*\*</sup> Before operating and administrative expenses.



### July - September Fiscal Years 2023 - 2025 Sports Book Revenue

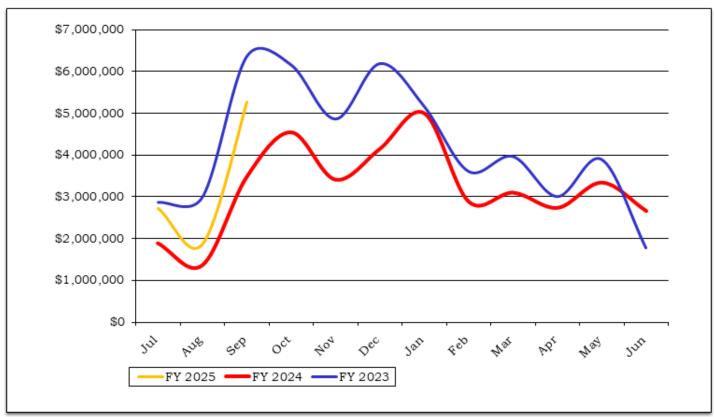
		2023			2024		2025					
	Accrual	Accrual	Book	Accrual	Accrual	Book	Accrual	Accrual	Book			
-	Write	Payout	Revenue*	Write	Payout	Revenue*	Write	Payout	Revenue*			
July	\$ 25,208,531	\$ 22,336,455	\$ 2,872,076	\$ 20,238,844	\$ 18,341,861	\$ 1,896,983	\$ 24,848,015	\$ 22,124,226	\$ 2,723,789			
August	27,744,694	24,744,273	\$ 3,000,421	22,472,561	21,106,754	\$ 1,365,807	28,371,561	26,507,482	\$ 1,864,079			
September	41,670,257	35,308,434	\$ 6,361,823	37,645,368	34,173,279	\$ 3,472,089	43,604,786	38,332,730	\$ 5,272,056			
-	\$ 94,623,482	\$ 82,389,162	\$ 12,234,320	\$ 80,356,773	\$ 73,621,894	\$ 6,734,879	\$ 96,824,362	\$ 86,964,438	\$ 9,859,924			

<sup>\*</sup>Book Revenue is before any commissions, operating or allocable expenses.



## Rhode Island Sports Book

Book Revenue\* Fiscal Years 2023 - 2025

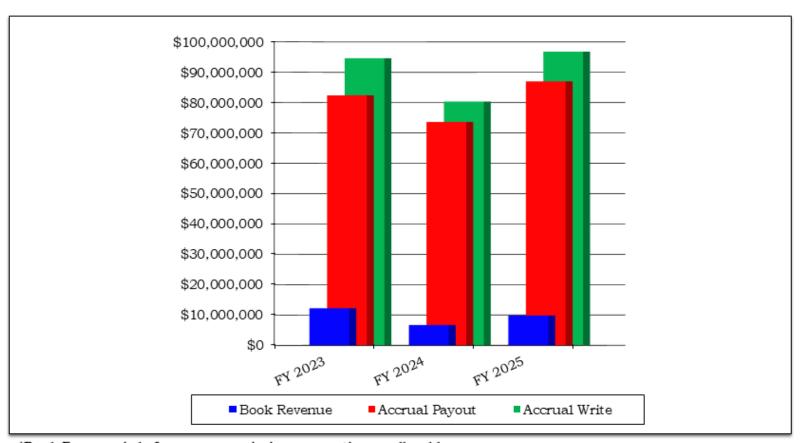


<sup>\*</sup>Book Revenue is before any operating or allocable expenses.



# Rhode Island Sports Book

Accrual Write, Accrual Payout, Book Revenue\* July – September Fiscal Years 2023 - 2025

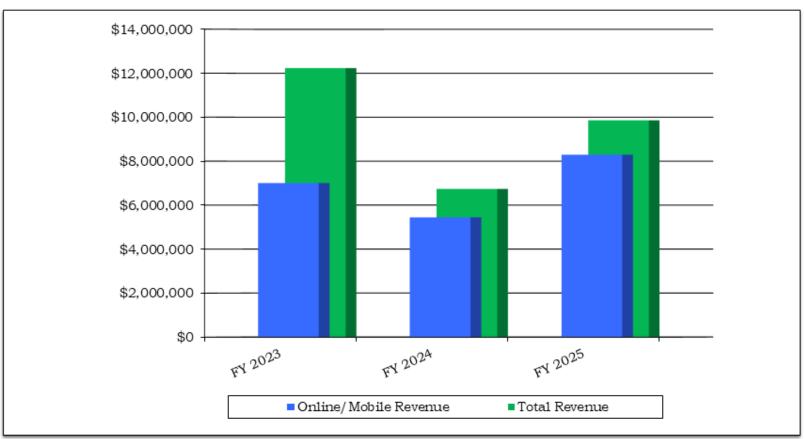


<sup>\*</sup>Book Revenue is before any commissions, operating or allocable expenses.



## Rhode Island Sports Book

Book Revenue\* July – September Fiscal Years 2023 - 2025



<sup>\*</sup>Book revenue is before any commissions, operating, or allocable expenses.



#### July - September Fiscal Years 2023 - 2025 iGaming Revenue

	2023						2024							2025				
•		agers crual)		Prizes (Accrual)	]	Net Gaming Revenue (NGR*)		Wagers (Accrual)	Prizes (Accrual)		Net Gaming Revenue (NGR*	)	Wagers (Accrual)	Prizes (Accrual)	Net Gaming Revenue (NGR*)			
July August		-	\$			\$ -	\$	-		\$	-	¢	-	\$ 67,708,601 74,627,446	\$ 65,109,955 71,659,557	\$	2,598,646 2,967,889	
September	\$	-	\$	-		\$ - \$ -	\$	-		\$	-	\$	- - -	\$0,781,666	77,614,855 \$214,384,367		3,166,811 8,733,346	

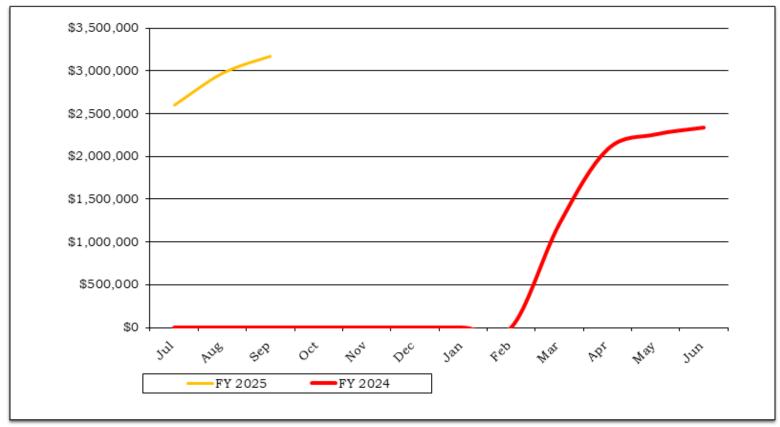
<sup>\*</sup>Net Gaming Revenue is before any commissions, operating or allocable expenses.

<sup>4</sup>iGaming operations commenced on March 1, 2024.



## Rhode Island iGaming

Net Gaming Revenue\* Fiscal Years 2024 - 2025

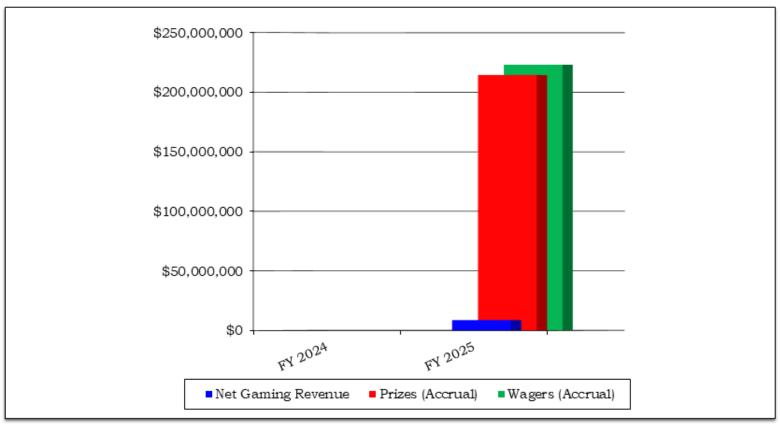


<sup>\*</sup>Net Gaming Revenue is before any operating or allocable expenses. iGaming operations commenced on March 1, 2024.



## Rhode Island iGaming

Wagers, Prizes, Net Gaming Revenue\* July – September Fiscal Years 2024 - 2025

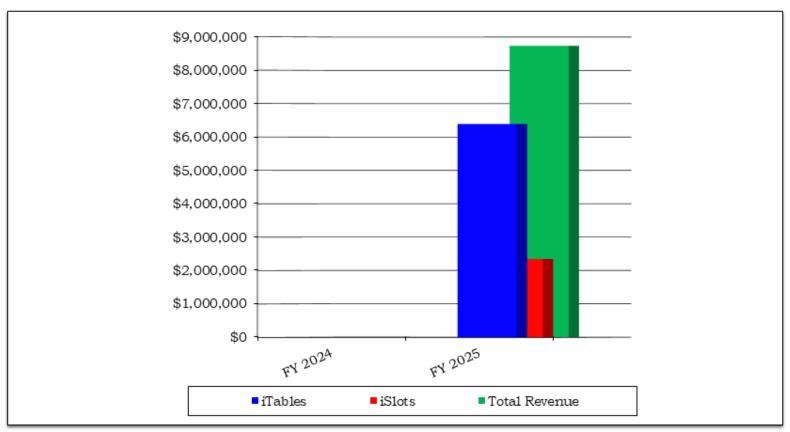


<sup>\*</sup>Net Gaming Revenue is before any operating or allocable expenses. iGaming operations commenced on March 1, 2024.

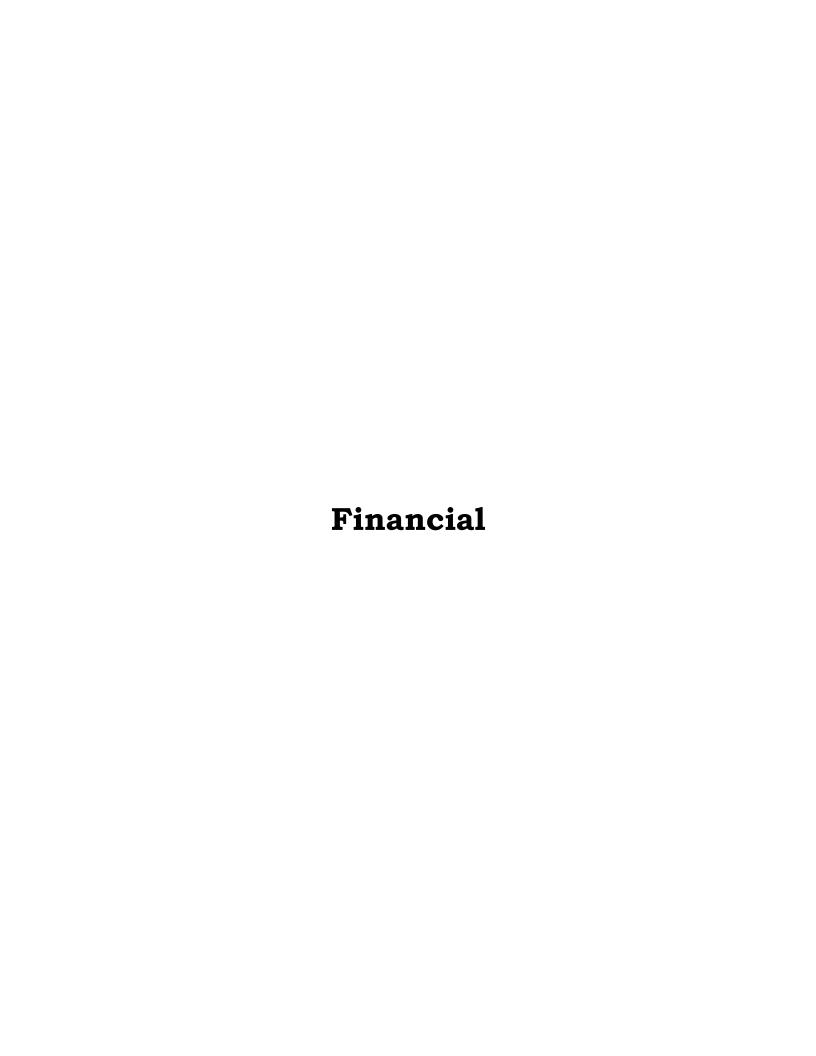


## Rhode Island iGaming

Net Gaming Revenue\* July – September Fiscal Years 2024 - 2025



<sup>\*</sup>Net Gaming Revenue is before any operating or allocable expenses. iGaming operations commenced on March 1, 2024.





#### Rhode Island Lottery Summary of Changes in Gross/Net Sales For the Three Months Ended September 30, 2024 Unaudited and Unadjusted

	FY2024	FY2025	Change	%
Traditional Lottery - Gross Sales:				
Instant Games	\$ 31,100,794	\$ 33,441,053	\$ 2,340,259	7.5%
Daily Numbers	5,694,480	5,320,050	(374,430)	-6.6%
PowerBall <sup>®</sup>	11,151,089	4,520,447	(6,630,642)	-59.5%
Mega Millions <sup>®</sup>	7,826,041	4,186,339	(3,639,702)	-46.5%
Lucky for Life <sup>®</sup>	1,941,830	2,076,328	134,498	6.9%
Wild Money	 1,677,122	 2,217,091	539,969	32.2%
Total Traditional Lottery - Gross Sales	59,391,356	51,761,308	(7,630,048)	-12.8%
Monitor Games - Gross Sales:				
Keno	\$ 22,762,747	\$ 22,737,039	\$ (25,708)	-0.1%
Bingo	 554,516	759,649	205,133	37.0%
Total Monitor Games - Gross Sales	23,317,263	23,496,688	179,425	0.8%
Video Lottery, Net <sup>(1)</sup>	\$ 133,371,070	\$ 126,139,149	\$ (7,231,921)	-5.4%
Table Games, Net Revenue	\$ 33,666,734	\$ 33,216,007	\$ (450,727)	-1.3%
Sports Book, Gross (Handle)	\$ 80,356,773	\$ 96,824,362	\$ 16,467,589	20.5%
iGaming Gross Revenue	\$ -	\$ 223,117,713	\$ 223,117,713	100.0%
Total Revenue	\$ 330,103,196	\$ 554,555,227	\$ 224,452,031	68.0%
Gross Profit:				
Traditional Lottery <sup>(2)</sup>	\$ 15,636,991	\$ 13,393,913	\$ (2,243,078)	-14.3%
Monitor Games	\$ 5,894,868	\$ 5,020,189	\$ (874,679)	-14.8%
Video Lottery, net of prizes,				
commissions, & marketing expenses	\$ 80,352,395	\$ 75,946,201	\$ (4,406,194)	-5.5%
Table Games <sup>(2)</sup>	\$ 5,221,779	\$ 5,151,764	\$ (70,015)	-1.3%
Sports Book, net of prizes, commissions,				
and marketing expenses <sup>(3)</sup>	\$ 3,471,636	\$ 5,010,556	\$ 1,538,920	44.3%
iGaming, net of prizes, commissions, and marketing expenses <sup>(2)</sup>	\$ -	\$ 3,922,318	\$ 3,922,318	100.0%
Total Gross Profit before operating expenses	 		 	
other income/expense	\$ 110,577,669	\$ 108,444,941	\$ (2,132,728)	-1.9%

<sup>(1)</sup>Net Terminal Income

<sup>&</sup>lt;sup>(2)</sup>Before operating expenses and other income/expense

<sup>&</sup>lt;sup>(3)</sup>Before operating expenses



#### Rhode Island Lottery - Online Jackpots FY 2023 - Present







	Powerb	ı	Mega Milli	ons	®		Wild Money				
Fiscal Year	Date	Amount (Millio	ns)	Fiscal Year	Date	An	nount (Millions)		Fiscal Year	Date	Amount
2023	08/03/22	\$ 20	5.9	2023	07/29/22	\$	1.28	Billion	2023	10/08/22 \$	763,383
2023	11/07/22	\$ 2	04 Billion	2023	10/14/22	\$	494.0		2023	12/11/22 \$	473,654
2023	02/06/23	\$ 75	1.6	2023	01/13/23	\$	1.35	Billion	2023	01/13/23 \$	172,167
2023	03/04/23	\$ 16	2.6	2023	04/13/23	\$	476.0		2023	03/01/23 \$	283,487
2023	04/19/23	\$ 25	2.6	2024	08/08/23	\$	1.58	Billion	2023	04/09/23 \$	209,435
2024	07/19/23	\$ 1	08 Billion	2024	10/06/23	\$	360.0		2023	06/22/23 \$	318,564
2024	10/11/23	\$ 1	76 Billion	2024	12/08/23	\$	395.0		2024	08/04/23 \$	240,874
2024	01/01/24	\$ 84	2.4	2024	03/26/24	\$	1.13	Billion	2024	09/15/23 \$	220,676
2024	04/06/24	\$ 1	32 Billion	2024	06/04/24	\$	560.0		2024	11/18/23 \$	285,376
2024	05/06/24	\$ 21	1.9	2025	09/10/24	\$	800.0		2024	12/23/23 \$	169,792
2024	06/10/24	\$ 22	2.6						2024	02/27/24 \$	376,754
2025	07/03/24	\$ 13	9.3						2024	04/18/24 \$	274,015
2025	08/12/24	\$ 21	3.8						2024	05/13/24 \$	127,030
									2025	07/12/24 \$	501,684
									2025	09/04/24 \$	355,623

#### ALL GAMES

	October 20	024	Y-T-D	
	<u>Amount</u>	Percent	<u>Amount</u>	Percent
Operating Revenue:				
Lottery sales, Video Lottery gross revenues,				
Table Games net revenues, Sports Book & iGaming	\$ 477,092,727	100.00%	\$ 1,981,208,878	100.00%
g	<del>+,,.</del>		+ 1,001,=00,010	
Cost of gaming operations:				
Agent commissions	1,771,170	0.37%	6,657,233	0.34%
Online vendor commissions	1,240,489	0.26%	4,990,407	0.25%
Video commissions	16,304,531	3.42%	65,578,170	3.31%
Table Games commissions	8,294,004	1.74%	36,361,529	1.84%
Sports Book commissions	460,269	0.10%	5,308,177	0.27%
iGaming commissions	1,192,848	0.25%	5,322,286	0.27%
Prize awards	413,312,842	86.63%	1,713,171,410	86.47%
Unclaimed prize recovery	(297,391)	-0.06%	(1,638,641)	-0.08%
Marketing Expense - Facilities	615,399	0.13%	2,404,106	0.12%
Transaction fees	50,534	0.01%	202,135	0.01%
Cost of tickets	68,529	0.01%	274,116	0.01%
		0.0170	27 1,110	0.0170
Total cost of gaming operations	443,013,224	92.86%	1,838,630,928	92.80%
rotal coot of gaming operations	110,010,221	02.0070	1,000,000,020	02.0070
Gross profit	34,079,503	7.14%	142,577,950	7.20%
Grood prom	01,070,000	7.1170	112,077,000	1.2070
Operating expenses:				
Traditional Lottery:				
Personal services	562,000	0.12%	2,143,681	0.11%
Advertising	275,537	0.06%	1,102,148	0.06%
Contract services	409	0.00%	1,635	0.00%
Depreciation	8,672	0.00%	34,688	0.00%
Other	193,060	0.04%	772,240	0.04%
Table Games:	100,000	0.0470	112,240	0.0470
Personal services	600,000	0.13%	2,313,197	0.12%
Other	942	0.13%	3,769	0.12%
iGaming:	942	0.0076	3,709	0.0076
Personal services	112 000	6.38%	120 520	6.44%
	113,000		428,538	
Other	0	0.00%	0	0.00%
Total aparating avacage	1 752 620	0.270/	6 700 906	0.240/
Total operating expenses	1,753,620	0.37%	6,799,896	0.34%
Operating income	22 225 002	6.78%	125 770 054	6 0 5 0 /
Operating income	32,325,883	0.76%	135,778,054	6.85%
Nonoperating income (expenses)				
Interest and miscellaneous income	348,092	0.07%	1 202 272	0.07%
Contract revenue	115,461	0.07 %	1,392,372 451,843	0.07 %
Transfers to the State's General Fund				
Transfers to the State's General Fund	(32,842,942)	-6.88%	(137,622,269)	-6.95%
Change in not assets	0	0.009/	0	0.000/
Change in net assets	0	0.00%	0	0.00%
Total net position (deficit), beginning of year			(17,865,294)	
rotal flot position (deficit), beginning of year		-	(17,000,294)	
Total net position (deficit), end of year			\$ (17,865,294)	-0.90%
. Stat. 1151 poolstori (actions), orta or your		=	<del>+ (11,000,204)</del>	0.0070

#### INSTANT, NUMBERS & LOTTO GAMES

	October 2024		Y-T-D	
	<u>Amount</u>	Percent	<u>Amount</u>	Percent
Operating Revenue:				
Lottery sales: Numbers, Mega Millions <sup>®</sup> ,				
PowerBall <sup>®</sup> , Instant Tickets, Lucky for Life <sup>®</sup> ,				
Instant Match & Wild Money	\$ 16,719,205	100.00%	68,480,512	100.00%
Other Operating Revenue				
Problem Gambling services receipts	 53,506	100.00%	214,024	100.00%
Total operating revenue	 16,772,711	100.00%	68,694,536	100.00%
Cost of gaming operations:				
Agent commissions	1,141,314	6.83%	4,231,612	6.18%
Online vendor commissions	835,960	5.00%	3,411,044	4.98%
Prize awards	10,857,743	64.94%	44,432,712	64.88%
Unclaimed prize recovery	(227,076)	-1.36%	(1,296,703)	-1.89%
Transaction fees	50,534	0.30%	202,135	0.30%
Cost of tickets	68,529	0.41%	274,116	0.40%
	 ,-	-	, -	
Total cost of gaming operations	 12,727,004	76.12%	51,254,916	74.85%
Cross profit	4.045.707	24 200/	17 420 620	OF 470/
Gross profit	 4,045,707	24.20%	17,439,620	25.47%
Operating expenses:				
Personal services	562,000	3.36%	2,143,681	3.13%
Advertising	275,537	1.65%	1,102,148	1.61%
Contract services	409	0.00%	1,635	0.00%
Depreciation	8,672	0.05%	34,688	0.05%
Other	193,060	1.15%	772,240	1.13%
Total operating expenses	 1,039,678	6.22%	4,054,392	5.92%
Operating income	3,006,029	17.98%	12 205 220	10 55%
Operating income	 3,000,029	17.9070	13,385,228	19.55%
Nonoperating income (expenses):				
Interest and miscellaneous income	348,092	2.08%	1,392,372	2.03%
Contract revenue	115,461	0.69%	451,843	0.66%
Transfers to the State's General Fund	 (3,469,582)	-20.75%	(15,229,443)	-22.24%
Change in net position	0	0.00%	0	0.00%

#### MONITOR GAMES

	October 2024			Y-T-D	
	<u>Amount</u>	Percent		<u>Amount</u>	Percent
Operating Revenue:					
Lottery sales: Keno & Bingo	\$ 8,090,582	100.00%	\$	31,587,270	100.00%
Cost of gaming operations:					
Agent commissions	629,856	7.79%		2,425,621	7.68%
Online vendor commissions	404,529	5.00%		1,579,363	5.00%
Prize awards	5,162,547	63.81%		20,750,439	65.69%
Unclaimed prize recovery	(25,776)	-0.32%		(107,768)	-0.34%
	,			,	
Total cost of gaming operations	6,171,156	76.28%		24,647,655	78.03%
Gross profit	 1,919,426	23.72%		6,939,615	21.97%
Nonoperating income (expenses):	// - / - / - /			(0.000.01=)	a a=a.
Transfers to the State's General Fund	 (1,919,426)	-23.72%		(6,939,615)	-21.97%
Change in net position	0	0.00%		0	0.00%

VIDEO

	October 20	)24	Y-T-D		
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>	
Operating Revenue:					
Video Lottery, gross revenues	\$ 349,600,000	0.00%	\$ 1,425,086,051	100.00%	
Cost of gaming operations:					
Commissions	16,304,531	4.66%	65,578,170	4.60%	
Prize awards	307,900,000	88.07%	1,257,246,902	88.22%	
Unclaimed prize recovery	(17,939)	-0.01%	(135,430)	-0.01%	
Marketing Expense - Facilities	345,600	0.10%	1,382,400	0.10%	
Total cost of gaming operations	324,532,192	0.00%	1,324,072,042	92.91%	
Gross profit	25,067,808	0.00%	101,014,009	7.09%	
Nonoperating income (expenses):	(05.007.000)	0.000/	(404.044.000)	7.000/	
Transfers to the State's General Fund	(25,067,808)	0.00%	(101,014,009)	-7.09%	
Change in net position	0	0.00%	0	0.00%	

## RHODE ISLAND LOTTERY

### SPORTSBOOK

Unaudited Estimate of Revenue, Expenses and Changes in Net Position For the Month of October and the Four Months Ending October 31, 2024

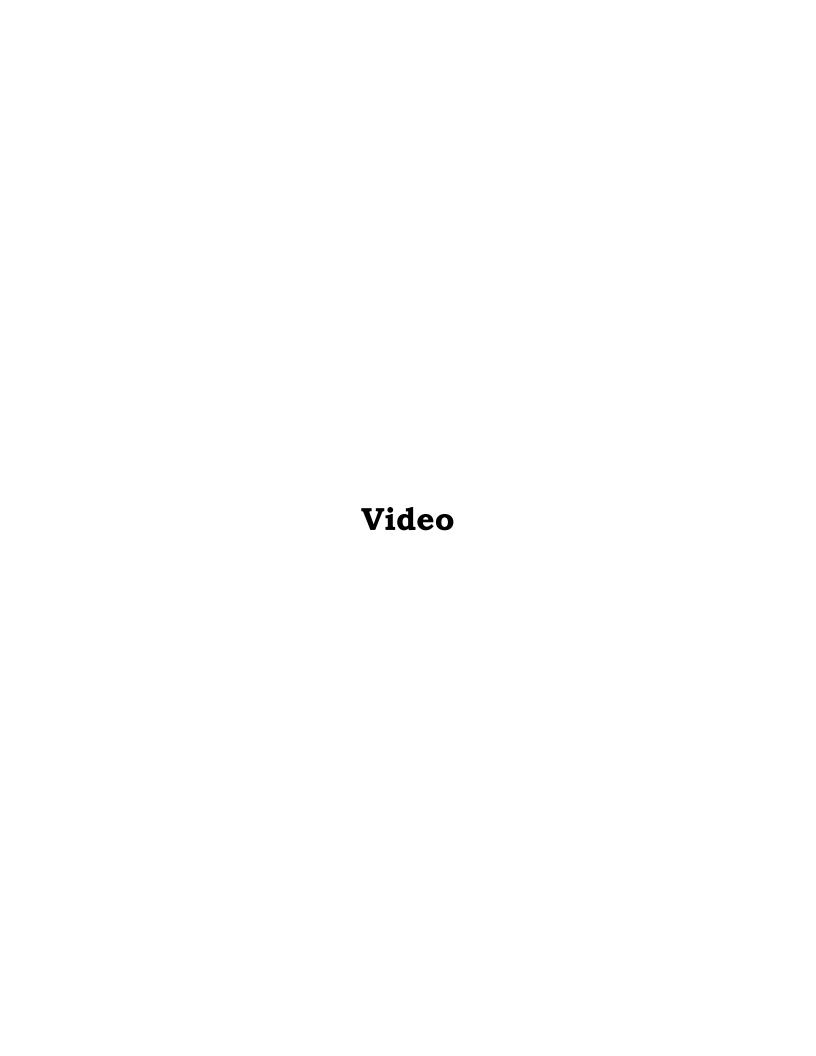
	October 20	024	Y-T-D	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
Operating Revenue:				
Sportsbook	\$ 36,945,246	100.00% \$	133,769,608	100.00%
Cost of gaming operations:				
Commissions	460,269	1.25%	5,308,177	3.97%
Prize awards	35,998,916	97.44%	122,963,354	91.92%
Unclaimed prize recovery	(26,113)	-0.07%	(94,970)	-0.07%
Marketing Expense - Facilities	39,030	0.11%	109,347	0.08%
Total cost of gaming operations	36,472,102	98.72%	128,285,908	95.90%
Gross profit	 473,144	1.28%	5,483,700	4.10%
Nonoperating income (expenses):				
Transfers to the State's General Fund	(473,144)	-1.28%	(5,483,700)	-4.10%
	0	0	0	0.00%

# RHODE ISLAND LOTTERY

### **iGAMING**

Unaudited Statement of Revenue, Expenses and Changes in Net Position For the Month of October and the Four Months Ending October 31, 2024

	October 2	024	Y-T-D	
	<u>Amount</u>	Percent	<u>Amount</u>	Percent
Operating Revenue:				
iSlot Revenue	\$ 35,937,089	64.26%	\$ 165,122,156	59.18%
iTable Game Revenue	19,985,216	35.74%	113,917,862	40.82%
	\$ 55,922,305	100.00%	\$ 279,040,018	100.00%
Cost of gaming operations:				
iSlot Prizes/Payouts	34,118,127	61.01%	156,914,428	56.23%
iTable Game Prizes/Payouts	19,275,509	34.47%	110,863,575	39.73%
iSlot Commissions	641,895	1.15%	2,934,148	1.05%
iTable Game Commissions	550,953	0.99%	2,388,138	0.86%
Marketing	230,769	0.41%	912,359	0.33%
Total cost of gaming operations	 54,817,253	98.02%	274,012,648	98.20%
Gross profit	 1,105,052	1.98%	5,027,370	1.80%
Operating expenses:				
Personal services	113,000	0.20%	428,538	0.15%
Other (Schedule 3)	-	0.00%	-	0.00%
Total operating expenses	 113,000	0.20%	428,538	0.15%
Operating income	 992,052	1.77%	4,598,832	1.65%
Nonoperating income (expenses):				
Transfers to the State's General Fund	(992,052)	-1.77%	(4,598,832)	-1.65%
Change in net position	0	0.00%	0	0.00%





# Rhode Island Video Lottery Annual Comparison of Net Terminal Income Fiscal Year 2024 versus Fiscal Year 2025

Date	Week	Fiscal 202	24 NTI	Fiscal 2025	5 NTI		Increase		Fiscal 2024 YTD	Fiscal 2025 YTD	YTD % Increase
		Lincoln	Tiverton	Lincoln	Tiverton	Lincoln	Tiverton	Total			
07/06/24	1	9,315,869	2,750,163	8,513,304	2,820,327	-9%	3%	-6%	12,066,032	11,333,635	-6%
07/13/24	2	7,530,411	2,521,934	6,996,676	2,491,271	-7%	-1%	-6%	22,118,377	20,821,587	-6%
07/20/24	3	7,052,661	2,352,983	6,679,152	2,320,086	-5%	-1%	-4%	31,524,021	29,820,822	-5%
07/27/24	4	7,208,318	2,264,836	6,982,926	2,303,698	-3%	2%	-2%	40,997,175	39,107,448	-5%
08/03/24	5	7,562,369	2,489,818	7,272,115	2,569,238	-4%	3%	-2%	51,049,362	48,948,801	-4%
08/10/24	6	7,658,142	2,305,021	7,368,402	2,281,929	-4%	-1%	-3%	61,012,525	58,599,128	-4%
08/17/24	7	8,461,191	2,364,768	7,613,665	2,546,966	-10%	8%	-6%	71,838,484	68,759,756	-4%
08/24/24	8	7,672,450	2,427,311	6,988,545	2,308,451	-9%	-5%	-8%	81,938,245	78,056,756	-5%
08/31/24	9	7,992,571	2,395,288	7,019,567	2,552,541	-12%	7%	-8%	92,326,104	87,628,863	-5%
09/07/24	10	7,938,592	2,582,793	7,701,934	2,621,017	-3%	1%	-2%	102,847,489	97,951,810	-5%
09/14/24	11	6,760,792	2,438,449	6,659,643	2,210,301	-1%	-9%	-4%	112,046,730	106,821,754	-5%
09/21/24	12	6,859,501	2,343,065	6,902,293	2,371,636	1%	1%	1%	121,249,296	116,095,683	-4%
09/28/24	13	7,639,743	2,502,605	6,697,741	2,260,915	-12%	-10%	-12%	131,391,644	125,054,339	-5%
10/05/24	14	7,688,667	2,356,312	7,249,308	2,478,076	-6%	5%	-3%	141,436,623	134,781,724	-5%
10/12/24	15	7,448,286	2,177,929	7,250,397	2,298,108	-3%	6%	-1%	151,062,838	144,330,230	-4%
10/19/24	16	7,441,237	2,314,092	7,713,831	2,306,753	4%	0%	3%	160,818,167	154,350,817	-4%
HIGH LOW AVERAGE		9,315,869 6,760,792 7,639,425	2,750,163 2,177,929 2,411,710	8,513,304 6,659,643 7,225,594	2,820,327 2,210,301 2,421,332	4% -12% -5%	8% -10% 1%	3% -12% -4%			

Note: this report is a weekly report, a week is considered Sunday to Saturday, therefore the weekending 7/6/24 contains data from 6/30/24, which is the prior fiscal year.



#### Video, NTI 7 Regional Casinos NTI Month-over-Month Comparison, and NTI Year-to-Date Comparison

			Mohegan		Plainridge		MGM♦		Encore A		Twin			
	Foxwoods	YOY	Sun	YOY	Park	YOY	Springfield	YOY	Boston	YOY	River	YOY	Tiverton	YOY
FY2021	Casino	% Change	Casino	% Change	Casino	% Change	Casino	% Change	Harbor	% Change	Casino	% Change	Casino■	% Change
Jul-20	\$ 30,518,585	-19.8% \$	47,500,707	1.7% \$	7,740,864	-38.2% \$	8,988,610	-42.0% \$	16,266,469	-23.1% \$	22,260,654	-30.8% \$	6,914,863	-17.7%
Aug-20	29,617,455	-24.9%	45,570,991	-8.7%	10,168,966	-15.8%	14,048,464	-10.1%	23,324,704	15.3%	18,512,554	-43.4%	6,002,252	-34.2%
Sep-20	27,643,537	-22.9%	40,274,319	-9.7%	9,948,093	-13.8%	14,044,345	-5.2%	23,441,727	7.2%	19,939,866	-34.2%	6,470,281	-23.5%
FY2021 YTD	\$ 87,779,577	#DIV/0! \$	133,346,017	#DIV/0! \$	27,857,923	#DIV/0! \$	37,081,419	#DIV/0! \$	63,032,900	#DIV/0! \$	60,713,074	#DIV/0! \$	19,387,396	#DIV/0!

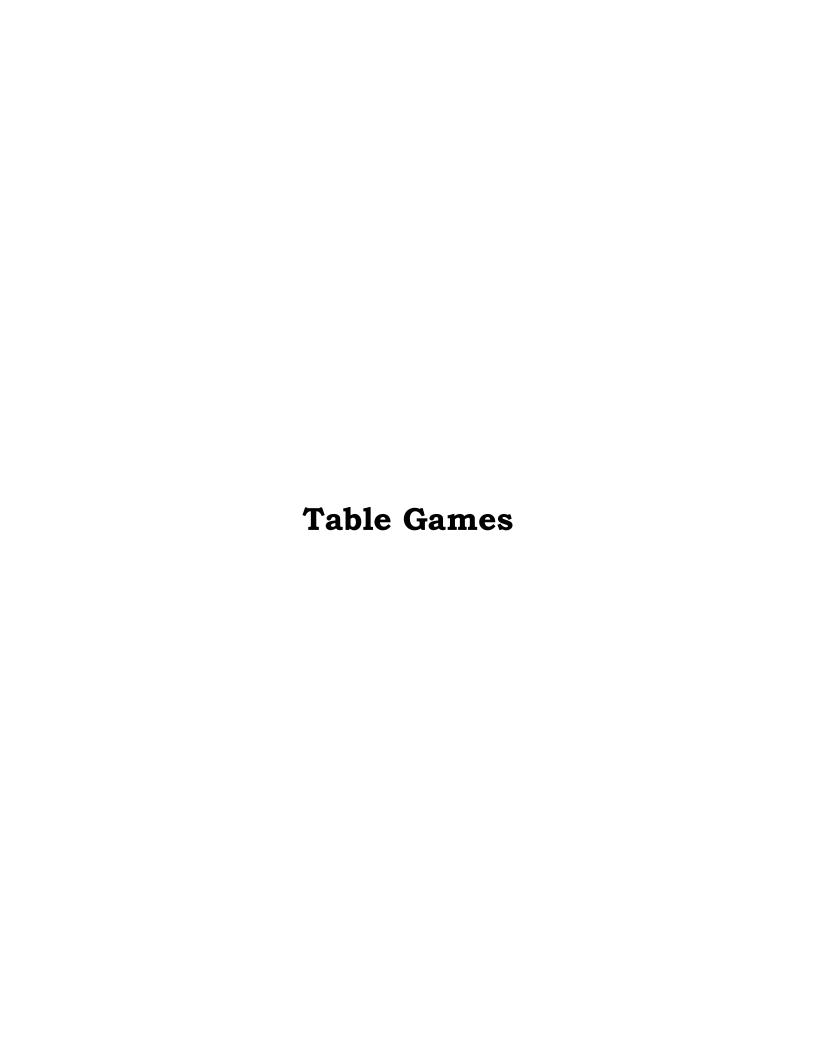
			Mohegan		Plainridge		MGM		Encore		Twin			
	Foxwoods	YOY	Sun	YOY	Park	YOY	Springfield	YOY	Boston	YOY	River	YOY	Tiverton	YOY
FY2022	Casino	% Change	Casino	% Change	Casino	% Change	Casino	% Change	Harbor	% Change	Casino	% Change	Casino	% Change
Jul-21	\$ 36,496,349	19.6% \$	49,883,124	5.0% \$	12,952,980	67.3% \$	18,950,490	110.8% \$	33,933,380	108.6% \$	33,841,673	52.0% \$	10,163,365	47.0%
Aug-21	30,750,824	3.8%	43,665,608	-4.2%	12,732,728	25.2%	16,884,575	20.2%	32,429,167	39.0%	29,810,099	61.0%	9,912,649	65.1%
Sep-21	31,001,026	12.1%	43,425,414	7.8%	11,997,219	20.6%	16,572,497	18.0%	31,518,185	34.5%	29,780,693	49.4%	9,234,415	42.7%
FY2022 YTD	\$ 98,248,199	11.9% \$	136,974,146	2.7% \$	37,682,927	35.3% \$	52,407,562	41.3% \$	97,880,732	55.3% \$	93,432,465	53.9% \$	29,310,429	51.2%

			Mohegan		Plainridge		MGM		Encore		Twin			
	Foxwoods	YOY	Sun	YOY	Park	YOY	Springfield	YOY	Boston	YOY	River	YOY	Tiverton	YOY
FY2023	Casino	% Change	Casino	% Change	Casino	% Change	Casino	% Change	Harbor	% Change	Casino	% Change	Casino	% Change
Jul-22	\$ 34,314,331	-6.0% \$	44,504,435	-10.8% \$	12,498,196	-3.5% \$	17,275,319	-8.8% \$	35,051,907	3.3% \$	35,453,790	4.8% \$	10,323,520	1.6%
Aug-22	32,371,749	5.3%	42,654,374	-2.3%	11,961,566	-6.1%	17,518,085	3.8%	35,372,909	9.1%	34,058,805	14.3%	10,659,686	7.5%
Sep-22	30,475,725	-1.7%	42,876,996	-1.3%	12,199,573	1.7%	16,358,042	-1.3%	32,941,867	4.5%	32,378,948	8.7%	9,916,947	7.4%
FY2023 YTD	\$ 97,161,805	-1.1% \$	130,035,805	-5.1% \$	36,659,335	-2.7% \$	51,151,446	-2.4% \$	103,366,683	5.6% \$	101,891,543	9.1% \$	30,900,153	5.4%

			Mohegan		Plainridge		MGM		Encore		Twin			
	Foxwoods	YOY	Sun	YOY	Park	YOY	Springfield	YOY	Boston	YOY	River	YOY	Tiverton	YOY
FY2024	Casino	% Change	Casino	% Change	Casino	% Change	Casino	% Change	Harbor	% Change	Casino	% Change	Casino	% Change
Jul-23	\$ 32,576,095	-5.1% \$	43,367,766	-2.6% \$	13,851,914	10.8% \$	18,841,354	9.1% \$	34,782,974	-0.8% \$	34,634,254	-2.3% \$	10,934,296	5.9%
Aug-23	30,952,105	-4.4%	40,605,364	-4.8%	13,079,840	9.3%	18,470,471	5.4%	35,958,649	1.7%	34,122,228	0.2%	10,528,251	-1.2%
Sep-23	33,003,977	8.3%	42,674,100	-0.5%	13,125,724	7.6%	16,227,939	-0.8%	33,429,867	1.5%	32,442,539	0.2%	10,709,502	8.0%
FY2024 YTD	\$ 96,532,177	-0.6% \$	126,647,230	-2.6% \$	40,057,478	9.3% \$	53,539,764	4.7% \$	104,171,490	0.8% \$	101,199,021	-0.7% \$	32,172,049	4.1%

			Mohegan		Plainridge		MGM		Encore		Twin			
	Foxwoods	YOY	Sun	YOY	Park	YOY	Springfield	YOY	Boston	YOY	River	YOY	Tiverton	YOY
FY2025	Casino	% Change	Casino	% Change	Casino	% Change	Casino	% Change	Harbor	% Change	Casino	% Change	Casino	% Change
Jul-24	\$ 31,241,182	-4.1% \$	42,442,890	-2.1% \$	14,405,508	4.0% \$	18,808,526	-0.2% \$	35,698,825	2.6% \$	31,637,404	-8.7% \$	10,835,497	-0.9%
Aug-24	32,193,787	4.0%	43,774,727	7.8%	14,695,257	12.4%	18,332,975	-0.7%	35,928,469	-0.1%	32,740,030	-4.1%	10,994,497	4.4%
Sep-24	29,445,257	-10.8%	41,126,957	-3.6%	13,439,153	2.4%	16,776,582	3.4%	32,620,264	-2.4%	29,857,206	-8.0%	10,074,515	-5.9%
FY2025 YTD	\$ 92,880,226	-3.8% \$	127,344,574	0.6% \$	42,539,918	6.2% \$	53,918,083	0.7% \$	104,247,558	0.1% \$	94,234,640	-6.9% \$	31,904,509	-0.8%

- ♦- MGM Springfield opened on August 23, 2018.
   ▲- Encore Boston Harbor opened on June 23, 2019.
- Tiverton Casino opened on August 29, 2018.





# Rhode Island Lottery Monthly Net Table Games Revenue For the Three Months Ended September 30, 2024 Unaudited and Unadjusted

						Towns of		
	Table Games	Poker	Total Net	Twin River/Tiverton	L	.incoln/Tiverton		RI Lottery
	Net	Net	Table Games	Net Table Games	Ν	et Table Games	Ν	let Table Games
	Revenue	Revenue	Revenue	 Revenue		Revenue		Revenue
July 2024	\$ 10,691,437	\$ 503,795	\$ 11,195,232	\$ 9,348,018	\$	111,953	\$	1,735,260
August 2024	10,281,686	501,960	10,783,646	9,004,344		107,836		1,671,466
September 2024	10,771,680	465,449	11,237,129	9,383,003		112,371		1,741,755
	\$ 31,744,803	\$ 1,471,204	\$ 33,216,007	\$ 27,735,365	\$	332,160	\$	5,148,481



#### The Rhode Island Lottery Sports Book Revenue by Facility Unaudited and Unadjusted FY 2025



	Twi	n River		Tiverton Casino								Onlin	ne (N	Iobile)				Co	mbined		
	Write (Accrual)	Payout (Accrual)	Book Revenue*			/rite crual)		Payout		Book evenue*		Write (Accrual)		Payout (Accrual)		Book venue*		Write (Accrual)	Payout (Accrua	n.	Book Revenue*
EW 2025	(Acciual)	(Acciual)	Revenue	EX 2025	(AC	ci uai)	(A	(CCI uai)	100	evenue	EX. 2025	(Acciual)		(Acciual)	NC	venue	ESV 2025	(Acciual)	(Acci ua	1)	Revenue
FY 2025				FY 2025							FY 2025						FY 2025				
Jul 24	\$ 2,914,058	\$ 2,635,974	\$ 278,084	Jul 24	\$	931,062	\$	805,751	\$	125,311	Jul 24	\$ 21,002,895	\$	18,682,501	\$ 2	,320,394	Jul 24	\$ 24,848,015	\$ 22,124,	226 \$	2,723,789
Aug 24	3,646,649	3,506,047	140,602	Aug 24	1,	099,902		1,086,686		13,216	Aug 24	23,625,010		21,914,749	1	,710,261	Aug 24	28,371,561	26,507,	182	1,864,079
Sep 24	6,985,509	6,367,703	617,806	Sep 24	2,	006,881		1,611,230		395,651	Sep 24	34,612,396		30,353,797	4	,258,599	Sep 24	43,604,786	38,332,	730	5,272,056
Total	\$ 13,546,216	12,509,724	1,036,492	Total	\$ 4,	037,845		3,503,667		534,178	Total	\$ 79,240,301		70,951,047	8	,289,254	Total	\$ 96,824,362	86,964,	138	9,859,924

<sup>\*</sup>Book revenue is before any commissions, operating, or allocable expenses.



# The Rhode Island Lottery iGaming Revenue Unaudited and Unadjusted FY 2025



			iSlot	s				iΤε	ables			C	oml	bined	
		Wagers Accrual)		Prizes Accrual)	Net Gaming venue (NGR*)		Wagers (Accrual)		Prizes (Accrual)	Net Gaming evenue (NGR*)		Wagers (Accrual)		Prizes (Accrual)	Net Gaming venue (NGR*)
FY 2025			-			FY 2025					FY 2025				
Jul 24	\$	37,571,948	\$ 3	35,782,993	\$ 1,788,955	Jul 24	\$ 30,136,653	\$	29,326,962	\$ 809,691	Jul 24	\$ 67,708,601	\$	65,109,955	\$ 2,598,646
Aug 24		42,148,181	4	40,019,929	2,128,252	Aug 24	32,479,265		31,639,628	839,637	Aug 24	74,627,446		71,659,557	2,967,889
Sep 24		49,464,938	4	46,993,379	2,471,559	Sep 24	31,316,728		30,621,476	695,252	Sep 24	80,781,666		77,614,855	3,166,811
Total	\$ 1	129,185,067	12	22,796,301	6,388,766	Total	\$ 93,932,646		91,588,066	2,344,580	Total	\$ 223,117,713	,	214,384,367	8,733,346

<sup>\*</sup>Net Gaming Revenue (NGR) is before any commission, operating or allocable expenses.



# The Rhode Island Lottery iGaming

# iGaming commenced Operations on March 1, 2024

- ♦ iGaming Net Revenue (NGR = Wagers less Prizes through September 30, 2024, totaled \$8,733,346
  - - \$6,388,766 from iSlots
  - - \$2,344,580 from iTables
- ♦ There were 21,807 registered customers at the end of September 30, 2024
- ♦ The Lottery averaged 99 new customers/day since launch and 77 new customers per day in September 2024

