



# Leveraging Public/Private Partnerships in Workforce Development

March, 10 2014



# CVS Caremark National & Local Presence



- 220,000 employees nationwide
- 26,000 pharmacists nationwide
- 6,000 employees in RI, including 250 pharmacists



- 7,600 stores nationwide
- 75% of all Americans live within 3 miles of a CVS/pharmacy
- 63 retail stores in RI



- Pharmacy benefits manager: mail order and specialty pharmacy
- 63 million lives touched



- America's largest retail health clinic
- 800 MinuteClinics in 28 states
- 2,400 nurse practitioners

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CVS Caremark is the largest pharmacy health care provider in the United States with integrated offerings across the entire spectrum of pharmacy care. We are focused on enhancing access to care, lowering overall health care costs for plan members and payors, and improving health outcomes.

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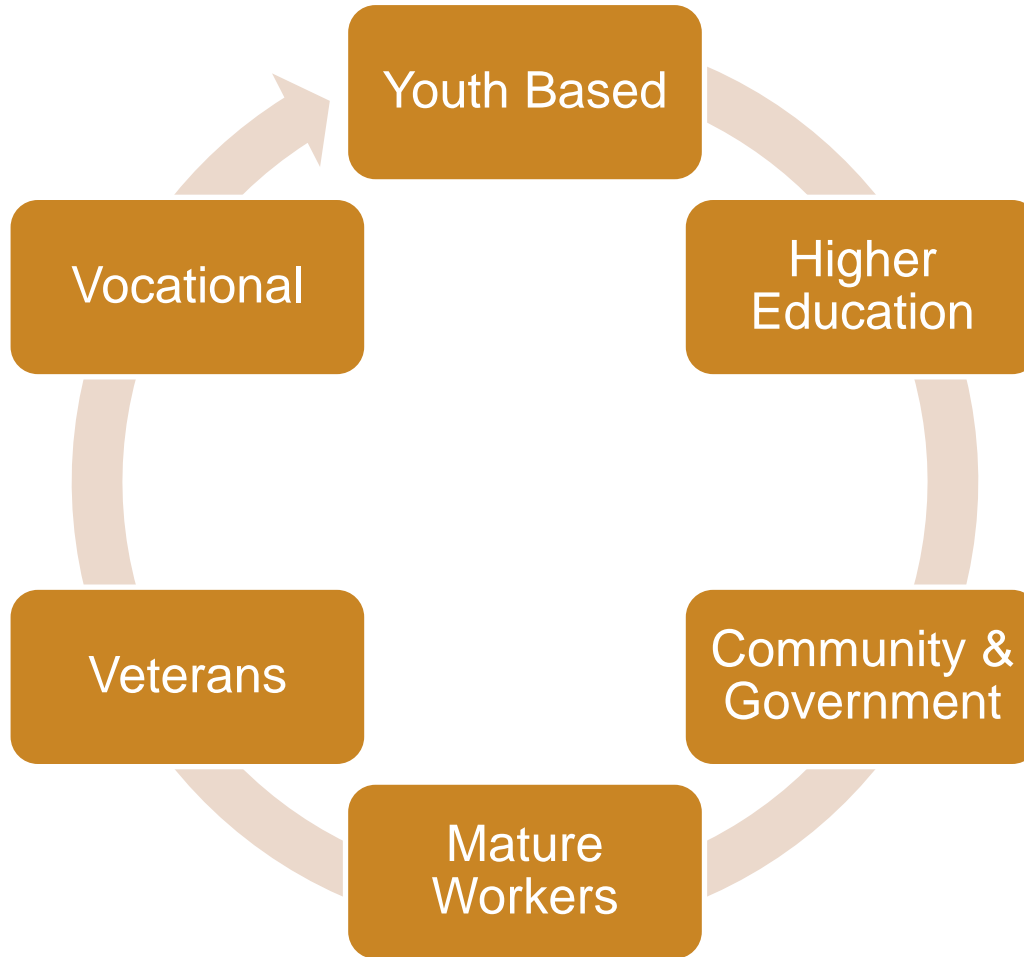


**CVS**quits**for**good

## ■ Our Workforce Needs

As a pharmacy health care company, we work every day to drive innovative solutions to enhance access to care, lower overall health care costs and improve health outcomes.

# Overview of Workforce Partners



# ■ Rhode Island Partners



## **University of Rhode Island: College of Pharmacy**

- \$2 million gift, largest corporate gift
- Hires approximately 25% of the graduating class each year
- \$1000 scholarships through our Charitable Trust fund



## **Roger Williams University: School of Law**

- Jan 2013 launch of an in-house counsel externship
- Two law students with externships in procurement
- Special projects, research and contract review



## **Community College of Rhode Island**

- Pharmacy technician partnership in development
- Externships in our pharmacy stores with consideration for hire

# ■ Rhode Island Partners



## **Davies Career & Technical HS, Lincoln**

- Longstanding 12 year partnership
- Health careers curriculum
- 100 students have participated



## **Juanita Sanchez Educational Complex**

- JSEC/Providence Public Schools/ Providence After School Alliance
- Pharmacy technician career ladder program
- Externships at local CVS/pharmacy stores



## **Lincoln Technical Institute**

- Externships in local CVS/pharmacy stores
- Hired post graduates

## **Year Up, Providence**

- Successful 6-year partnership
- 106 interns, 34 hired as full-time colleagues
- Began with IT department
- Expanded into marketing, human resources, finance and logistics



# Partnerships that Work!



## Keys to Success

1. High accountability to ensure expectations are met
2. High support systems to provide holistic services beyond job training
3. Multi-stake holder collaborations between private sector, government, non profit and academic communities